



BOARD AGENDA ITEM EXPLANATION FORM



Board Approval - Authorizing a Bid Waiver and Purchase of Axon unlimited 3rd party storage from Axon Enterprise, Inc. at a total cost of \$53,486.40 divided into payments of \$9,900 for the first year and \$21,793.20 each year for the second and third year of the 40-month contract. This cost was approved and budgeted for in the FY24 Capital Improvement Plan.

Meeting Date: 06/27/2023

Item Number **13.f**

Requested By: Police Department

Action Requested: Board Approval

Prepared By: Alexandra David, Exec. Asst. to
Police Chief

Assigned to:

ATTACHMENTS:

[6-27-2023 Unlimited Storage Board Memo.pdf](#)

[Axon unlimited 3rd party Invoice.pdf](#)

MOTION

I move for Board Approval authorizing a Bid Waiver and Purchase of Axon unlimited 3rd party storage from Axon Enterprise, Inc. in the amount of \$53,486.40 over the course of a 40-month contract.

REASON FOR REQUEST / BACKGROUND

Secure and efficient storage is critical to fully utilizing the departments LPRs and other camera systems. This plan allows unlimited third-party digital evidence storage on Evidence.com, which works seamlessly with other Axon equipment. This purchase will allow video evidence to be accessed and reviewed efficiently and securely, maintaining department security while also enabling the NPD to address crime quickly.

Will this action involve an expenditure of funds?

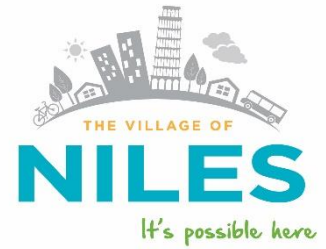
Yes

If yes, is this a budgeted item?

Yes

Impact on future budget(s)	Yes
If yes, Projected Cost(s), Projected Fiscal Year, Project Name	\$53,486.40, FY25 and FY26, FY24 Axon Capital Improvement Project
Grant Funded Project	No
Grant Source	
ORG#	30050
	Total Amount for Approval
	\$53,486.40
ACCT#	580120
	Budget Amount
	\$200,000
	Line Item Budget Amount
	Variance

BOARD AGENDA MEMORANDUM



BOARD MEETING DATE: June 27, 2023

TO: Mayor and Board of Trustees

FROM: Luis C. Tigera, Chief of Police

DEPARTMENT: Police

STRATEGIC PRIORITY: Financial Stability and Transparency

APPLICABLE PLAN: Create a 22nd Century technology infrastructure including a renewed commitment to sustainability (e.g., year-round electrical recycling)

PURPOSE AND ACTION REQUESTED:

I move for Board Approval authorizing a Bid Waiver and Purchase of Axon unlimited 3rd party storage from Axon Enterprise, Inc. in the amount of \$53,486.40 over the course of a 40-month contract. This cost was approved and budgeted for in the FY24 Capital Improvement Plan.

BACKGROUND: Secure and efficient storage is critical to fully utilizing the departments LPRs and other camera systems. This plan allows unlimited third-party digital evidence storage on Evidence.com, which works seamlessly with other Axon equipment. This allows video evidence to be accessed and reviewed efficiently and securely, maintaining department security while also enabling the NPD to address crime quickly.



DISCUSSION/HISTORY:

With this purchase, we will have all the necessary Axon equipment to allow to police department to function effectively and efficiently moving forward. By building out this ecosystem of collaborative technology, the NPD is able to increase efficiency, improve transparency, and better address crime. At the conclusion of the five-year commitment, we will have the opportunity to reevaluate our needs and make changes if necessary.

BUDGET:

\$9,900 for the first year and \$21,793.20 each year for the second and third year of the 40-month contract at a total cost of \$53,486.40. The total budget for the FY24 CIP is \$200,000 and this project is within budget.

RECOMMENDATION:

Staff recommends the purchase of 3rd party storage from Axon Enterprise, Inc.



Axon Enterprise, Inc.
17800 N 85th St.
Scottsdale, Arizona 85255
United States
VAT: 86-0741227
Domestic: (800) 978-2737
International: +1.800.978.2737

Q-480048-45058.500JS
Issued: 05/12/2023
Quote Expiration: 06/05/2023
Estimated Contract Start Date: 06/15/2023
Account Number: 113442
Payment Terms: N30
Delivery Method:

SHIP TO	BILL TO
Delivery: Invoice-7000 W Touhy Ave 7000 W Touhy Ave Niles, IL 60714-5300 USA	Niles Police Dept. - IL 1000 Civic Center Drive Niles, IL 60714 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Jen Skouson Phone: Email: jskouson@axon.com Fax:	Michael Boba Phone: Email: mdb@vniles.com Fax:

Quote Summary

Program Length	40 Months
TOTAL COST	\$53,486.40
ESTIMATED TOTAL W/ TAX	\$53,486.40

Discount Summary

Average Savings Per Year	\$4,011.48
TOTAL SAVINGS	\$13,371.60

Payment Summary

Date	Subtotal	Tax	Total
Jun 2023	\$4,900.00	\$0.00	\$4,900.00
Oct 2023	\$5,000.00	\$0.00	\$5,000.00
Oct 2024	\$21,793.20	\$0.00	\$21,793.20
Oct 2025	\$21,793.20	\$0.00	\$21,793.20
Total	\$53,486.40	\$0.00	\$53,486.40

Quote Unbundled Price: \$66,858.00
 Quote List Price: \$66,858.00
 Quote Subtotal: \$53,486.40

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
A la Carte Software									
100165	UNLIMITED 3RD-PARTY STORAGE	55	40		\$30.39	\$24.31	\$53,486.40	\$0.00	\$53,486.40
Total							\$53,486.40	\$0.00	\$53,486.40

Delivery Schedule

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
A la Carte	100165	UNLIMITED 3RD-PARTY STORAGE	55	06/15/2023	10/14/2026

Payment Details

Jun 2023						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Co - Termed Year 2	100165	UNLIMITED 3RD-PARTY STORAGE	55	\$4,900.00	\$0.00	\$4,900.00
Total				\$4,900.00	\$0.00	\$4,900.00

Oct 2023						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	100165	UNLIMITED 3RD-PARTY STORAGE	55	\$5,000.00	\$0.00	\$5,000.00
Total				\$5,000.00	\$0.00	\$5,000.00

Oct 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	100165	UNLIMITED 3RD-PARTY STORAGE	55	\$21,793.20	\$0.00	\$21,793.20
Total				\$21,793.20	\$0.00	\$21,793.20

Oct 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	100165	UNLIMITED 3RD-PARTY STORAGE	55	\$21,793.20	\$0.00	\$21,793.20
Total				\$21,793.20	\$0.00	\$21,793.20

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

h.c. Lijer

Signature

5/24/23

Date Signed

5/12/2023

