

From: [Thake, Katarzyna](#)
To: [Bus, Susan](#)
Subject: FW: Flock License plate reader contract
Date: Monday, April 22, 2024 8:54:47 AM
Attachments: [image001.png](#)
[image002.png](#)
[image003.png](#)

Susan,

Please note after speaking with Mike Boba, the Police Department will bring forth the following agenda item in May.

Resolution Ratifying a Revised Contractual Agreement with Flock Group Inc for the License Plate Reader Program in the Total Amount \$xxxxxx for a Term of Five (5) Years, as Outlined in the Capital Improvement Plan.

*The reason for ratification is that 1) the term of the existing agreement has been modified; 2) the amount has been modified; and 3) the scope now includes additional equipment.

Please proceed with the payment for Flock in FY24.

Thank you,

Kathy M. Thake | Deputy Village Manager
Village of Niles | Village Manager Office
1000 Civic Center Dr., Niles, IL 60714

recommended that I reach out to you for guidance on how to handle our current situation. Here is a timeline of our relationship with Flock up to this point.

- May of 2022 NPD entered into a 5 year contract with Flock for 12 license plate reader cameras at \$2500 per camera with an initial cost of \$38,896 for year 1 followed by \$34,396 per year for years 2-5. This was paid for with a CIP.
- In March of 2023, the VON requested a license plate reader camera be installed at Milwaukee and Albion which would cover the Village of Niles sign located at Milwaukee and Albion. This was requested after the sign was stolen.
- The Milwaukee and Albion camera was paid for by the IT department and monitored by the PD.
- In December of 2023, Flock notified NPD that our renewal, which is scheduled for May of 2027 would include an increase in the cost per camera however if we entered into a new 5 year agreement, we would lock in our current pricing through 2029. The new pricing would bring our annual cost down to \$32,500 for our original 12 cameras, a savings of \$1896 per year. I presented this to Chief Tigera who notified VM LaMargo that we would be extending the contract because of the savings of \$1,896 per year.
- The new 5 year agreement that we entered into included the license plate reader that is at Milwaukee and Albion, this was included in error by Flock however it now shows our invoice amount as \$35,500.

Do we need to bring the new agreement to the Village Board? If we do, should it be at the lower amount or should we include the cost of the camera being paid for by IT?

Please let me know if you need any additional information from me and how you would like me to proceed.

Thanks,
Mike



Michael Boba
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