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**Fw: Approval to Proceed with The Purchase of Three Additional AXON Camera Systems**

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**From** Michael Boba <mdb@vniles.com>

**Date** Wed 8/5/2026 3:07 PM

**To** Susan Bus <slb@vniles.com>

**Cc** Benjamin Sell <bs@vniles.com>; Thomas Fragassi <tgf@vniles.com>; Joseph Romano <jpr@vniles.com>

Hi Susan,

Please see the below string of emails regarding this purchase.

Thanks,  
Mike



**Michael Boba**  
**Deputy Chief of Police | Star # 2**  
**Niles Police Department**  
**Main : 847-588-6500**  
**Direct : 847-588-6502**  
**Fax : 847-588-6551**  
**Email : mdb@vniles.com**  
**7000 W. Touhy Avenue**  
**Niles, IL 60714**  
[www.vniles.com](http://www.vniles.com)

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**From:** Benjamin Sell <bs@vniles.com>

**Sent:** Monday, July 27, 2026 10:31 AM

**To:** Joseph Romano <jpr@vniles.com>

**Subject:** Re: Approval to Proceed with The Purchase of Three Additional AXON Camera Systems

Thank you. I will proceed with the change order and hold off on anything related to board approval. Let me know if anything else is needed.

**Ben Sell****Executive Assistant to the Chief of Police****Niles Police Department****Main:** 847-588-6500**Direct:** 847-588-6504**Fax:** 847-588-6551**Email:** [bs@vniles.com](mailto:bs@vniles.com)

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**From:** Joseph Romano <[jpr@vniles.com](mailto:jpr@vniles.com)>**Sent:** Monday, July 27, 2026 10:29 AM**To:** Benjamin Sell <[bs@vniles.com](mailto:bs@vniles.com)>**Subject:** Fw: Approval to Proceed with The Purchase of Three Additional AXON Camera Systems

Ben,

I received this from Susan after I met with the Village Manager who said we didn't need the Change Order. Just comply with what Susan is asking as it relates to the Change Order. As it relates to board approval, that is not needed at this time.

Thank you,

**Joseph Romano****Chief of Police****Niles Police Department****Main:** 847-588-6500**Direct:** 847-588-6501**Fax:** 847-588-6551**Email:** [jpr@vniles.com](mailto:jpr@vniles.com)

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**From:** Susan Bus <[slb@vniles.com](mailto:slb@vniles.com)>**Sent:** Friday, July 24, 2026 17:20

**To:** Joseph Romano <jpr@vniles.com>  
**Cc:** Frank Lindbloom <fjl@vniles.com>; Thomas Fragassi <tgf@vniles.com>; Michael Boba <mdb@vniles.com>; Thomas Glaser <tjg@vniles.com>; Katie Schneider <kds@vniles.com>  
**Subject:** RE: Approval to Proceed with The Purchase of Three Additional AXON Camera Systems

Joe,

We need a Change Order to proceed. For clarification, the Resolution and contract state \$380,368.02 per year for years two through ten. The contract is not \$3,803,680.15 for ten years. The three new car kits at \$9,059.00 bring year 2 to \$387,818.01. We need a Change Order for \$9,059.00 against PO 270786. (I'm not sure where the \$1,609.01 discrepancy is from. Contract for year 2 is \$380,368.02 but the invoice for year two from Axon was \$378,759.01. ) This will also require an amendment to Resolution 2025-34R.

Contact me with any questions/concerns.

Thank you,

Susan Bus, CPPB  
Purchasing Agent  
Village of Niles  
1000 Civic Center Drive  
Niles, IL 60714  
847-588-8011  
[slb@vniles.com](mailto:slb@vniles.com)

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**From:** Joseph Romano <jpr@vniles.com>  
**Sent:** Friday, July 24, 2026 1:16 PM  
**To:** Susan Bus <slb@vniles.com>  
**Cc:** Frank Lindbloom <fjl@vniles.com>; Thomas Fragassi <tgf@vniles.com>; Michael Boba <mdb@vniles.com>  
**Subject:** Approval to Proceed with The Purchase of Three Additional AXON Camera Systems

Susan,

Please move forward with this purchase. After following up with the Village Manager, it was determined that a Change Order is not required. Although there is an annual price increase, it will not be calculated based on the total amount over the life of the contract.

Thank you,



*Joseph Romano*  
**Chief of Police**  
**Niles Police Department**  
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**Direct:** 847-588-6501  
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**From:** Joseph Romano <[jpr@vniles.com](mailto:jpr@vniles.com)>  
**Sent:** Wednesday, July 15, 2026 10:22  
**To:** Frank Lindbloom <[fjl@vniles.com](mailto:fjl@vniles.com)>  
**Cc:** Thomas Fragassi <[tgf@vniles.com](mailto:tgf@vniles.com)>; Michael Boba <[mdb@vniles.com](mailto:mdb@vniles.com)>  
**Subject:** Request for Approval – Additional Axon Fleet 3 Camera Systems

Frank,

I am requesting approval to purchase three (3) additional Axon Fleet 3 in-car camera systems, along with the required annual software licenses and warranty coverage, for our newly purchased patrol vehicles.

The Department is currently acquiring seven (7) new patrol vehicles. We have camera systems available for only four (4) of those vehicles, leaving a need for three (3) additional systems. This need is the result of vehicles that were originally scheduled for retirement now being retained in the fleet as active and spare squads.

Since our original Axon purchase, the Department has added patrol officers and retained several vehicles that were initially planned for replacement. In addition, two patrol vehicles were recently declared total losses following separate accidents, and another was retired due to mechanical failure. As a result, replacement vehicles that were expected to receive transferred camera systems must remain in service, making those camera systems unavailable for installation in the new patrol vehicles.

Installing the additional camera systems during the vehicle upfitting process will avoid future labor costs and vehicle downtime while ensuring all patrol vehicles are equipped with consistent in-car video technology before entering service.

The total cost for the three camera systems, including the required annual software licenses and warranty coverage, is \$9,059.00 (approximately \$3,019.00 annually per vehicle). This purchase will require a change order to our existing 10-year Axon contract and purchase order.

The additional cost can be absorbed within the Department's existing Axon camera budget and will not require any additional funding.

The purchase will be made through the Sourcewell Cooperative Procurement Agreement (Contract #101223-AXN), consistent with our current Axon contract.

Please let me know if you approve moving forward with this purchase.

Thank you.



*Joseph Romano*  
**Chief of Police**  
**Niles Police Department**  
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