



NILES

It's possible here

CHANGE ORDER #: _____

VENDOR #: _____ DEPARTMENT: _____

NAME: _____ DATE: _____

ADDRESS: _____ P.O. #: _____

_____ P.O. AMOUNT: _____

Previous Change Order Amounts: _____

This Change Order Amount: _____

Purchase Order Amount with all Approved Change Orders: _____

Org: _____ Object: _____

Reason for Change Order:

Requested by: _____ Date: _____

Purchase Request – Axon Fleet 3 In-Car Camera Systems

Occurred: Jul 2nd, 2026

Purchase Request for Thomas Fragassi

Entered: Jul 2nd, 2026

Entered By: Thomas Fragassi

Document Body

While planning for the upfitting of 7 new squads, I am requesting approval to purchase three (3) additional Axon Fleet 3 in-car camera systems, along with the required annual software licenses and warranty coverage, for newly purchased patrol vehicles. Since our original purchase of fleet camera, we have added additional officers to patrol which require an in-vehicle camera. This purchase will allow for upfitting new squads without dismantling spare squads that are being retained for service. The three additional fleet camera systems will require a change order to our current 10-year Axon contract and purchase order.

The Department is currently acquiring seven (7) new patrol vehicles. Camera equipment is available for three (3) of these vehicles; however, three additional camera systems are needed to fully equip the remaining vehicles. This need is the result of vehicles that were originally marked for retirement which are now being retained in the fleet as in service and spare squads. One of our squads was declared a total loss following a crash, and another was taken out of service due to mechanical failure resulting in retirement from service. As a result, the existing camera-equipped vehicles that had been slated for replacement must now remain in service, and their Axon Fleet 3 systems cannot be transferred to the new vehicles. One current patrol squad is being removed from service. The camera system from this vehicle will be re-installed in one of the newly acquired patrol vehicles.

Installing the new camera systems during the vehicle build-up process ensures all patrol cars are fully equipped with the same in-car video technology before they go into service. This maintains consistency across the fleet, supports documentation of police activity, and avoids the added cost and downtime that would result from installing equipment after the vehicles are already deployed.

The total cost for the three (3) additional camera kits is \$9,059.00, or about \$3,019.00 annually per vehicle. The Department's current Axon camera contract is approximately \$378,000 annually, with an approved budget of approximately \$392,000. This additional cost will be covered within the existing Axon camera budget and should not require any increase from the current annual funding. The purchase will piggyback off the Sourcewell Cooperative Procurement Agreement (Contract # 101223-AXN) that was utilized for our current Axon contract. I attached the Axon quote for your review.

Attachments

(3) F3A - Contract Add On - Niles PD.pdf

by Joseph Romano on Jul 7th, 2026

I approve.



Axon Enterprise, Inc.
17800 N 85th St
Scottsdale, Arizona 85255
United States
VAT: 86-0741227
Domestic: (800) 978-2737
International: +1.800.978.2737

Q-878550-46226DB

Issued: 07/23/2026

Quote Expiration: 07/31/2026

Estimated Contract Start Date: 09/15/2026

Account Number: 113442

Payment Terms: N30

Mode of Delivery: AUTO-GND

Credit/Debit Amount: \$0.00

SHIP TO	BILL TO
Niles Police Dept. - IL 7000 W Touhy Ave Niles, IL 60714-5300 USA	Niles Police Dept. - IL 1000 Civic Center Dr Niles IL 60714-3229 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Daniel Birt Phone: Email: dbirt@axon.com Fax:	Thomas Fragassi Phone: +18476421605 Email: tgf@vniles.com Fax:

Quote Summary

Program Length	105 Months
TOTAL COST	\$81,531.00
ESTIMATED TOTAL W/ TAX	\$81,531.00

Discount Summary

Average Savings Per Year	\$2,130.92
TOTAL SAVINGS	\$18,645.51

Payment Summary

Date	Subtotal	Tax	Total
Aug 2026	\$9,059.00	\$0.00	\$9,059.00
May 2027	\$9,059.00	\$0.00	\$9,059.00
May 2028	\$9,059.00	\$0.00	\$9,059.00
May 2029	\$9,059.00	\$0.00	\$9,059.00
May 2030	\$9,059.00	\$0.00	\$9,059.00
May 2031	\$9,059.00	\$0.00	\$9,059.00
May 2032	\$9,059.00	\$0.00	\$9,059.00
May 2033	\$9,059.00	\$0.00	\$9,059.00
May 2034	\$9,059.00	\$0.00	\$9,059.00
Total	\$81,531.00	\$0.00	\$81,531.00

Quote Unbundled Price:	\$100,175.85
Quote List Price:	\$81,531.00
Quote Subtotal:	\$81,531.00

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
80462	True Up - Fleet 3 Advanced with TAP	3	15		\$108.00	\$108.00	\$4,860.00	\$0.00	\$4,860.00
Fleet3A10Yr	Fleet 3 Advanced 10 Year	3	105	\$302.59	\$243.40	\$243.40	\$76,671.00	\$0.00	\$76,671.00
Total							\$81,531.00	\$0.00	\$81,531.00

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
Fleet 3 Advanced 10 Year	103346	Axon Fleet - Ericsson R980-5GD-A+5Yr Netcloud	3	1	08/15/2026
Fleet 3 Advanced 10 Year	70112	Axon Signal Vehicle	3	1	08/15/2026
Fleet 3 Advanced 10 Year	72036	Axon Fleet 3 - Standard 2 Camera Kit	3	1	08/15/2026
Fleet 3 Advanced 10 Year	72040	Axon Fleet - TAP Refresh 1 - 2 Camera Kit	3	1	05/15/2030
Fleet 3 Advanced 10 Year	100092	Axon Fleet - TAP Refresh 2 - 2 Camera Kit	3	1	05/15/2035

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Advanced 10 Year	80400	Axon Evidence - Fleet Vehicle License	3	09/15/2026	06/14/2035
Fleet 3 Advanced 10 Year	80401	Axon Fleet 3 - ALPR License - 1 Camera	3	09/15/2026	06/14/2035
Fleet 3 Advanced 10 Year	80402	Axon Fleet - Real-Time Location, Alerts & Livestream License	3	09/15/2026	06/14/2035
Fleet 3 Advanced 10 Year	80410	Axon Evidence - Storage - Fleet 1 Camera Unlimited	6	09/15/2026	06/14/2035

Services

Bundle	Item	Description	QTY
Fleet 3 Advanced 10 Year	73391	Axon Fleet 3 - Deployment Per Vehicle - Not Oversized	3
Fleet 3 Advanced 10 Year	73392	Axon Fleet 3 - Installation - Upgrade (Per Vehicle)	3

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Advanced 10 Year	80379	Axon Signal - Ext Warranty - Signal Vehicle	3	08/15/2027	06/14/2035
Fleet 3 Advanced 10 Year	80495	Axon Fleet 3 - Ext Warranty - 2 Camera Kit	3	08/15/2027	06/14/2035

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	7000 W Touhy Ave	Niles	IL	60714-5300	USA

Payment Details

Aug 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 1	80462	True Up - Fleet 3 Advanced with TAP	3	\$540.00	\$0.00	\$540.00
Annual Payment 1	Fleet3A10Yr	Fleet 3 Advanced 10 Year	3	\$8,519.00	\$0.00	\$8,519.00
Total				\$9,059.00	\$0.00	\$9,059.00

May 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 2	80462	True Up - Fleet 3 Advanced with TAP	3	\$540.00	\$0.00	\$540.00
Annual Payment 2	Fleet3A10Yr	Fleet 3 Advanced 10 Year	3	\$8,519.00	\$0.00	\$8,519.00
Total				\$9,059.00	\$0.00	\$9,059.00

May 2028

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 3	80462	True Up - Fleet 3 Advanced with TAP	3	\$540.00	\$0.00	\$540.00
Annual Payment 3	Fleet3A10Yr	Fleet 3 Advanced 10 Year	3	\$8,519.00	\$0.00	\$8,519.00
Total				\$9,059.00	\$0.00	\$9,059.00

May 2029

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 4	80462	True Up - Fleet 3 Advanced with TAP	3	\$540.00	\$0.00	\$540.00
Annual Payment 4	Fleet3A10Yr	Fleet 3 Advanced 10 Year	3	\$8,519.00	\$0.00	\$8,519.00
Total				\$9,059.00	\$0.00	\$9,059.00

May 2030

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 5	80462	True Up - Fleet 3 Advanced with TAP	3	\$540.00	\$0.00	\$540.00
Annual Payment 5	Fleet3A10Yr	Fleet 3 Advanced 10 Year	3	\$8,519.00	\$0.00	\$8,519.00
Total				\$9,059.00	\$0.00	\$9,059.00

May 2031

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 6	80462	True Up - Fleet 3 Advanced with TAP	3	\$540.00	\$0.00	\$540.00
Annual Payment 6	Fleet3A10Yr	Fleet 3 Advanced 10 Year	3	\$8,519.00	\$0.00	\$8,519.00
Total				\$9,059.00	\$0.00	\$9,059.00

May 2032

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 7	80462	True Up - Fleet 3 Advanced with TAP	3	\$540.00	\$0.00	\$540.00

May 2032

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 7	Fleet3A10Yr	Fleet 3 Advanced 10 Year	3	\$8,519.00	\$0.00	\$8,519.00
Total				\$9,059.00	\$0.00	\$9,059.00

May 2033

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 8	80462	True Up - Fleet 3 Advanced with TAP	3	\$540.00	\$0.00	\$540.00
Annual Payment 8	Fleet3A10Yr	Fleet 3 Advanced 10 Year	3	\$8,519.00	\$0.00	\$8,519.00
Total				\$9,059.00	\$0.00	\$9,059.00

May 2034

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 9	80462	True Up - Fleet 3 Advanced with TAP	3	\$540.00	\$0.00	\$540.00
Annual Payment 9	Fleet3A10Yr	Fleet 3 Advanced 10 Year	3	\$8,519.00	\$0.00	\$8,519.00
Total				\$9,059.00	\$0.00	\$9,059.00

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Exceptions to Standard Terms and Conditions

Rewrite Estimates

Estimated Amounts and Contract Terminations. Any amounts stated as due under existing or terminated contracts — including contract transfer balances carried forward to new or pending contracts — are estimates based on payments received as of the calculation date. These estimates may be adjusted if new contracts are not executed on the anticipated dates or if expected payments are not made.

Refresh Shipment Timing

Technology Assurance Plan (TAP) Refresh Prior to Renewal. For Customers with expiring agreements that include TAP refresh rights, Axon may, in its discretion, ship refresh hardware under the existing contract while renewal or replacement agreements are in progress. Any such shipments will be deemed made under the terms of the existing contract until the new contract is fully executed, after which any applicable updates, fees, or adjustments will apply.

Shipment Timing

Shipment Variance. Estimated shipment dates are provided for planning purposes only and are not guarantees. Axon may ship hardware before or after the estimated shipment date, and failure to meet an estimated shipment date will not, by itself, constitute a breach, provided Axon uses commercially reasonable efforts to meet estimated shipment dates.

Signature

Date Signed

7/23/2026



From: Frank Lindbloom <fjl@vniles.com>
Sent: Wednesday, July 15, 2026 4:48 PM
To: Joseph Romano <jpr@vniles.com>
Cc: Thomas Fragassi <tgf@vniles.com>; Michael Boba <mdb@vniles.com>
Subject: RE: Request for Approval – Additional Axon Fleet 3 Camera Systems

Thank you for the breakdown Chief.
Request is approve.

Frank Lindbloom
Village Manager

Phone: 847.588.8002
Cell: 847.390.2429
vniles.com | LoveNiles.com

Village of Niles
1000 Civic Center Dr.
Niles, Illinois 60714



From: Joseph Romano <jpr@vniles.com>
Sent: Wednesday, July 15, 2026 10:22 AM
To: Frank Lindbloom <fjl@vniles.com>
Cc: Thomas Fragassi <tgf@vniles.com>; Michael Boba <mdb@vniles.com>
Subject: Request for Approval – Additional Axon Fleet 3 Camera Systems

Frank,

I am requesting approval to purchase three (3) additional Axon Fleet 3 in-car camera systems, along with the required annual software licenses and warranty coverage, for our newly purchased patrol vehicles.

The Department is currently acquiring seven (7) new patrol vehicles. We have camera systems available for only four (4) of those vehicles, leaving a need for three (3) additional systems. This need is the result of vehicles that were originally scheduled for retirement now being retained in the fleet as active and spare squads.

Since our original Axon purchase, the Department has added patrol officers and retained several vehicles that were initially planned for replacement. In addition, two patrol vehicles were recently declared total losses following separate accidents, and another was retired due to mechanical failure. As a result, replacement vehicles that were expected to receive transferred camera systems must remain in service, making those camera systems unavailable for installation in the new patrol vehicles.

Installing the additional camera systems during the vehicle upfitting process will avoid future labor costs and vehicle downtime while ensuring all patrol vehicles are equipped with consistent in-car video

technology before entering service.

The total cost for the three camera systems, including the required annual software licenses and warranty coverage, is \$9,059.00 (approximately \$3,019.00 annually per vehicle). This purchase will require a change order to our existing 10-year Axon contract and purchase order.

The additional cost can be absorbed within the Department's existing Axon camera budget and will not require any additional funding.

The purchase will be made through the Sourcewell Cooperative Procurement Agreement (Contract #101223-AXN), consistent with our current Axon contract.

Please let me know if you approve moving forward with this purchase.

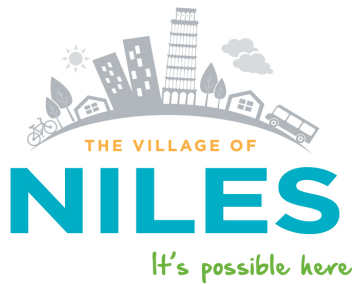
Thank you.



Joseph Romano
Chief of Police
Niles Police Department
Main: 847-588-6500
Direct: 847-588-6501
Fax: 847-588-6551
Email: jpr@vniles.com
7000 W. Touhy Avenue
Niles, IL 60714
www.vniles.com

CONFIDENTIALITY NOTICE: This electronic mail transmission and any accompanying documents contain information belonging to the sender which may be confidential and legally privileged. This information is only for the use of the individual or entity to whom this electronic mail transmission was intended. If you are not the intended recipient, any disclosure, copying, distribution, or action taken in reliance on the contents of the information contained in this transmission is strictly prohibited. If you have received this transmission in error, please immediately contact the sender and delete the message.

Mail Invoices to:
Village of Niles
 Accounts Payable
 1000 Civic Center Drive
 Niles, IL 60714
 847-588-8000
 or email at
AccountsPayable@vniles.com



Purchase Order

Fiscal Year 2027

Page: 1 of: 1

THIS NUMBER MUST APPEAR ON ALL INVOICES,
 PACKAGES AND SHIPPING PAPERS.

Purchase Order # **270786 - 02**

TAX EXEMPT No. E9998-1459-07

F.I.N. 36-6006016

V
E
N
D
O
R

Axon Enterprise Inc
 PO Box 29661
 Phoenix, AZ 85038-9661

S
H
I
P
T
O

NILES POLICE STATION
 7000 TOUHY AVENUE
 NILES, IL 60714
 Email: dag@vniles.com

Vendor Phone Number		Vendor Email		Vendor Number	Delivery Reference		
800-978-2737		arinquiries@axon.com		12380			
P.O. Date	Requisition Number	Requested by	Freight Method/Terms		Department/Location		
05/27/2026	270381	Gikas, Diamanto			Police Department		
Item#	Description/PartNo			QTY	UOM	Unit Price	Extended Price
	2026 AXON Equip/Svcs(Year 2 of 10 Year Contract)						
1	2026 Fleet 3 Cameras, Body Worn Cameras, Software Licenses, Taser Equipment and Training, Drone Hardware, Software, and Training, and Equipment/Services, per quote Q-659991/Q-715370. Approved by the Village Board of Trustees at the Board Meeting on 3/25/2025. Invoice: INUS446015 **THIS IS YEAR 2 OF A 10 YEAR CONTRACT** GL Account: 12310 - 580115			1.0	EACH	\$334,960.81	\$334,960.81
2	ADDED: Change Order #1 - Purchase Order was created with the Bundle Subtotal amount, excluding the Itemized Subtotal amount of \$43,798.20 for a Grant Total of \$378,759.01. GL Account: 12310 - 580115			1.0	EACH	\$43,798.20	\$43,798.20

By: Susan Bus
 Purchasing Agent

Total Ext. Price	\$378,759.01
Total Sales Tax	\$0.00
Total Freight	\$0.00
Total Discount	\$0.00
Total Credit	\$0.00
PO Total	\$378,759.01

VILLAGE OF NILES
TERMS AND CONDITIONS

THIS NUMBER MUST APPEAR ON ALL INVOICES, PACKAGES AND SHIPPING PAPERS.	
Purchase Order #	270786 - 02

1. A separate invoice shall be rendered for each shipment made against this order. Invoices, shipping memorandums and bills of lading shall be dated and mailed on the day of actual shipment.
2. This order is exempt from federal excise tax and sales tax.
3. Every package, bill of lading, shipping memorandum and invoice must be marked with the Village purchase order number.
4. An itemized delivery ticket, bearing the Village purchase order number, must be supplied with the goods to insure their receipt. If delivery is made by carrier, an itemized delivery ticket must be attached to the outside of the package.
5. Shipment must be made to the Ship To Address shown on the Purchase Order. If directed to the billing address rather than the Ship To Address, shipment may be refused.
6. Delays in shipment shall be reported immediately by the Vendor to the Village. The Village reserves the right to cancel any order where goods are not received within specified time of the purchase order date, unless a longer delivery period is specified in an invitation to bid or on the face of the purchase order.
7. All prices must be FOB delivery point. Where a specific purchase is negotiated FOB shipping point, the vendor must prepay shipping charges and add to the invoice. The vendor must ship complete and the most economical way prepaid unless otherwise specified.
8. Goods and materials must be properly packaged. Damaged goods or materials will not be accepted.
9. The Village reserves the right to inspect all shipments after delivery and to reject any material which may be defective or not in accordance with specifications as to quality or performance.
10. Quantities specified in the order are not to be exceeded without prior approval of the Purchasing Agent.
11. All changes to this order must be approved in writing by the Purchasing Agent.
12. TOXIC SUBSTANCES DISCLOSURE TO EMPLOYEES RIGHT TO KNOW ACT: Acceptance of this purchase order assures the Village that the seller has complied with all aspects of this Act, and further assures that the Village will receive all applicable Material Safety Data Sheets for this order, either prior to delivery or along with the shipment.
13. If seller performs labor or services under this order, Worker's Compensation and Liability Insurance Certificates and any required indemnification agreement shall be submitted to and approved by buyer before such labor or services begins.

In accepting this purchase order, the seller assures the Village that they are in compliance with the Equal Employment Opportunity Clause as required by the Illinois Fair Employment Practice Commission and applicable Federal Laws and Executive Orders. Seller shall not discriminate against any person by reason of race, creed, color, religion, age, sex or physical or mental handicaps with respect to the hiring, application for employment, tenure, or terms or conditions of employment of any person.

REMEDIES NOT EXCLUSIVE: All rights and remedies granted to Purchaser herein shall be in addition to and not in lieu of any rights and remedies Purchaser may have, legal or equitable, under the Uniform Commercial Code or other Federal, State and Local Law.

*If Prevailing Wage applies:

This contract calls for the construction of a public work, within the meaning of the Illinois Prevailing Wage Act, 820 ILCS 130/.01 et seq. (the Act). The Act requires contractors and subcontractors to pay laborers, workers and mechanics performing services on public works projects no less than the prevailing rate of wages (hourly cash wages plus fringe benefits) in the county where the work is performed. For information regarding current prevailing wage rates, please refer to the Illinois Department of Labors website at: <http://www.state.il.us/agency/idol/rates/rates.HTM>. All contractors and subcontractors rendering services under this contract must comply with all requirements of the Act, including but not limited to, all wage, notice and record keeping duties.