



Axon Enterprise, Inc.
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Scottsdale, Arizona 85255
United States
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International: +1.800.978.2737

Q-826978-46099DB

Issued: 03/18/2026

Quote Expiration: 03/31/2026

Estimated Contract Start Date: 06/15/2026

Account Number: 113442

Payment Terms: N30

Mode of Delivery: AUTO-GND

Credit/Debit Amount: \$0.00

SHIP TO	BILL TO
Niles Police Dept. - IL 7000 W Touhy Ave Niles, IL 60714-5300 USA	Niles Police Dept. - IL 1000 Civic Center Dr Niles IL 60714-3229 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Daniel Birt Phone: Email: dbirt@axon.com Fax:	Patrick Hoffmann Phone: 8475886566 Email: pth@vniles.com Fax:

Quote Summary

Program Length	108 Months
TOTAL COST	\$549,876.08
ESTIMATED TOTAL W/ TAX	\$549,876.08

Discount Summary

Average Savings Per Year	\$1,207.27
TOTAL SAVINGS	\$10,865.40

Payment Summary

Date	Subtotal	Tax	Total
May 2026	\$61,097.36	\$0.00	\$61,097.36
May 2027	\$61,097.34	\$0.00	\$61,097.34
May 2028	\$61,097.34	\$0.00	\$61,097.34
May 2029	\$61,097.34	\$0.00	\$61,097.34
May 2030	\$61,097.34	\$0.00	\$61,097.34
May 2031	\$61,097.34	\$0.00	\$61,097.34
May 2032	\$61,097.34	\$0.00	\$61,097.34
May 2033	\$61,097.34	\$0.00	\$61,097.34
May 2034	\$61,097.34	\$0.00	\$61,097.34
Total	\$549,876.08	\$0.00	\$549,876.08

Quote Unbundled Price: \$306,174.33
 Quote List Price: \$306,174.33
 Quote Subtotal: \$549,876.08

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
A la Carte Hardware									
A00008	BUNDLE - AXON AIR DFR SINGLE DOCK	1	108		\$265,044.13	\$4,752.30	\$513,248.40	\$0.00	\$513,248.40
A la Carte Software									
102656	AXON AIR - AXON EVIDENCE UNLIMITED DATA STORAGE PER DRONE	1	108		\$41.69	\$0.00	\$0.00	\$0.00	\$0.00
A la Carte Services									
102527	AXON AIR - SKYDIO PARACHUTE PLAN FOR X10	1	108		\$153.96	\$153.96	\$16,627.68	\$0.00	\$16,627.68
100968	AXON AIR - SKYDIO WAIVER APPLICATION - REMOTE OPS ESSENTIAL	1			\$20,000.00	\$20,000.00	\$20,000.00	\$0.00	\$20,000.00
Total							\$549,876.08	\$0.00	\$549,876.08

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
BUNDLE - AXON AIR DFR SINGLE DOCK	101736	AXON AIR - SKYDIO X10 DOCK HW KIT	1	1	05/15/2026
BUNDLE - AXON AIR DFR SINGLE DOCK	102273	AXON AIR - SKYDIO SAFE - DOCK OPS BUNDLE - PHASE 1	1	1	12/15/2028
BUNDLE - AXON AIR DFR SINGLE DOCK	102274	AXON AIR - SKYDIO SAFE - DOCK BUNDLE (VEHICLE+THERM SENSOR)	1	1	06/15/2031

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - AXON AIR DFR SINGLE DOCK	100112	AXON AIR - EVIDENCE.COM LICENSE - PILOT DATA	1	06/15/2026	06/14/2035
BUNDLE - AXON AIR DFR SINGLE DOCK	101199	AXON AIR - SKYDIO DFR COMMAND	1	06/15/2026	06/14/2035
A la Carte	102656	AXON AIR - AXON EVIDENCE UNLIMITED DATA STORAGE PER DRONE	1	06/15/2026	06/14/2035

Services

Bundle	Item	Description	QTY
BUNDLE - AXON AIR DFR SINGLE DOCK	101502	AXON AIR - SKYDIO X10 DOCK COMMISSIONING & TRAINING	1
BUNDLE - AXON AIR DFR SINGLE DOCK	102287	AXON AIR - SKYDIO SAFE - X10 DOCK COMMISSIONING	1
BUNDLE - AXON AIR DFR SINGLE DOCK	102294	AXON AIR - SKYDIO DOCK FOR X10 - MAINT. AND REPAIR - PREMIUM	1
BUNDLE - AXON AIR DFR SINGLE DOCK	12021	AXON AIR - PROFESSIONAL IMPLEMENTATION	1
A la Carte	100968	AXON AIR - SKYDIO WAIVER APPLICATION - REMOTE OPS ESSENTIAL	1
A la Carte	102527	AXON AIR - SKYDIO PARACHUTE PLAN FOR X10	1

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - AXON AIR DFR SINGLE DOCK	101508	AXON AIR - SKYDIO - CARE FOR X10 CELLULAR 5G + VT300-Z 3YR	1		
BUNDLE - AXON AIR DFR SINGLE DOCK	102286	AXON AIR - SKYDIO CARE FOR X10 - DOCK OPS W/ THERMAL, 2.5 YR	1		

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	7000 W Touhy Ave	Niles	IL	60714-5300	USA

Payment Details

May 2026					
Invoice Plan	Item	Description	Qty	Subtotal	Total
Annual Payment 1	100968	AXON AIR - SKYDIO WAIVER APPLICATION - REMOTE OPS ESSENTIAL	1	\$2,222.22	\$2,222.22
Annual Payment 1	102527	AXON AIR - SKYDIO PARACHUTE PLAN FOR X10	1	\$1,847.52	\$1,847.52
Annual Payment 1	102656	AXON AIR - AXON EVIDENCE UNLIMITED DATA STORAGE PER DRONE	1	\$0.00	\$0.00
Annual Payment 1	A00008	BUNDLE - AXON AIR DFR SINGLE DOCK	1	\$57,027.62	\$57,027.62
Total				\$61,097.36	\$61,097.36

May 2027					
Invoice Plan	Item	Description	Qty	Subtotal	Total
Annual Payment 2	100968	AXON AIR - SKYDIO WAIVER APPLICATION - REMOTE OPS ESSENTIAL	1	\$2,222.22	\$2,222.22
Annual Payment 2	102527	AXON AIR - SKYDIO PARACHUTE PLAN FOR X10	1	\$1,847.52	\$1,847.52
Annual Payment 2	102656	AXON AIR - AXON EVIDENCE UNLIMITED DATA STORAGE PER DRONE	1	\$0.00	\$0.00
Annual Payment 2	A00008	BUNDLE - AXON AIR DFR SINGLE DOCK	1	\$57,027.60	\$57,027.60
Total				\$61,097.34	\$61,097.34

May 2028					
Invoice Plan	Item	Description	Qty	Subtotal	Total
Annual Payment 3	100968	AXON AIR - SKYDIO WAIVER APPLICATION - REMOTE OPS ESSENTIAL	1	\$2,222.22	\$2,222.22
Annual Payment 3	102527	AXON AIR - SKYDIO PARACHUTE PLAN FOR X10	1	\$1,847.52	\$1,847.52
Annual Payment 3	102656	AXON AIR - AXON EVIDENCE UNLIMITED DATA STORAGE PER DRONE	1	\$0.00	\$0.00
Annual Payment 3	A00008	BUNDLE - AXON AIR DFR SINGLE DOCK	1	\$57,027.60	\$57,027.60
Total				\$61,097.34	\$61,097.34

May 2029					
Invoice Plan	Item	Description	Qty	Subtotal	Total
Annual Payment 4	100968	AXON AIR - SKYDIO WAIVER APPLICATION - REMOTE OPS ESSENTIAL	1	\$2,222.22	\$2,222.22
Annual Payment 4	102527	AXON AIR - SKYDIO PARACHUTE PLAN FOR X10	1	\$1,847.52	\$1,847.52
Annual Payment 4	102656	AXON AIR - AXON EVIDENCE UNLIMITED DATA STORAGE PER DRONE	1	\$0.00	\$0.00
Annual Payment 4	A00008	BUNDLE - AXON AIR DFR SINGLE DOCK	1	\$57,027.60	\$57,027.60
Total				\$61,097.34	\$61,097.34

May 2030					
Invoice Plan	Item	Description	Qty	Subtotal	Total
Annual Payment 5	100968	AXON AIR - SKYDIO WAIVER APPLICATION - REMOTE OPS ESSENTIAL	1	\$2,222.22	\$2,222.22
Annual Payment 5	102527	AXON AIR - SKYDIO PARACHUTE PLAN FOR X10	1	\$1,847.52	\$1,847.52
Annual Payment 5	102656	AXON AIR - AXON EVIDENCE UNLIMITED DATA STORAGE PER DRONE	1	\$0.00	\$0.00
Annual Payment 5	A00008	BUNDLE - AXON AIR DFR SINGLE DOCK	1	\$57,027.60	\$57,027.60
Total				\$61,097.34	\$61,097.34

May 2031

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 6	100968	AXON AIR - SKYDIO WAIVER APPLICATION - REMOTE OPS ESSENTIAL	1	\$2,222.22	\$0.00	\$2,222.22
Annual Payment 6	102527	AXON AIR - SKYDIO PARACHUTE PLAN FOR X10	1	\$1,847.52	\$0.00	\$1,847.52
Annual Payment 6	102656	AXON AIR - AXON EVIDENCE UNLIMITED DATA STORAGE PER DRONE	1	\$0.00	\$0.00	\$0.00
Annual Payment 6	A00008	BUNDLE - AXON AIR DFR SINGLE DOCK	1	\$57,027.60	\$0.00	\$57,027.60
Total				\$61,097.34	\$0.00	\$61,097.34

May 2032

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 7	100968	AXON AIR - SKYDIO WAIVER APPLICATION - REMOTE OPS ESSENTIAL	1	\$2,222.22	\$0.00	\$2,222.22
Annual Payment 7	102527	AXON AIR - SKYDIO PARACHUTE PLAN FOR X10	1	\$1,847.52	\$0.00	\$1,847.52
Annual Payment 7	102656	AXON AIR - AXON EVIDENCE UNLIMITED DATA STORAGE PER DRONE	1	\$0.00	\$0.00	\$0.00
Annual Payment 7	A00008	BUNDLE - AXON AIR DFR SINGLE DOCK	1	\$57,027.60	\$0.00	\$57,027.60
Total				\$61,097.34	\$0.00	\$61,097.34

May 2033

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 8	100968	AXON AIR - SKYDIO WAIVER APPLICATION - REMOTE OPS ESSENTIAL	1	\$2,222.22	\$0.00	\$2,222.22
Annual Payment 8	102527	AXON AIR - SKYDIO PARACHUTE PLAN FOR X10	1	\$1,847.52	\$0.00	\$1,847.52
Annual Payment 8	102656	AXON AIR - AXON EVIDENCE UNLIMITED DATA STORAGE PER DRONE	1	\$0.00	\$0.00	\$0.00
Annual Payment 8	A00008	BUNDLE - AXON AIR DFR SINGLE DOCK	1	\$57,027.60	\$0.00	\$57,027.60
Total				\$61,097.34	\$0.00	\$61,097.34

May 2034

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 9	100968	AXON AIR - SKYDIO WAIVER APPLICATION - REMOTE OPS ESSENTIAL	1	\$2,222.22	\$0.00	\$2,222.22
Annual Payment 9	102527	AXON AIR - SKYDIO PARACHUTE PLAN FOR X10	1	\$1,847.52	\$0.00	\$1,847.52
Annual Payment 9	102656	AXON AIR - AXON EVIDENCE UNLIMITED DATA STORAGE PER DRONE	1	\$0.00	\$0.00	\$0.00
Annual Payment 9	A00008	BUNDLE - AXON AIR DFR SINGLE DOCK	1	\$57,027.60	\$0.00	\$57,027.60
Total				\$61,097.34	\$0.00	\$61,097.34

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Exceptions to Standard Terms and Conditions

Rewrite Estimates

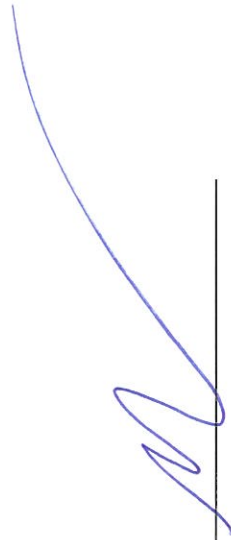
Estimated Amounts and Contract Terminations. Any amounts stated as due under existing or terminated contracts — including contract transfer balances carried forward to new or pending contracts — are estimates based on payments received as of the calculation date. These estimates may be adjusted if new contracts are not executed on the anticipated dates or if expected payments are not made.

Refresh Shipment Timing

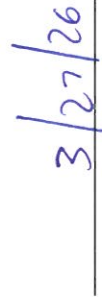
Technology Assurance Plan (TAP) Refresh Prior to Renewal. For Customers with expiring agreements that include TAP refresh rights, Axon may, in its discretion, ship refresh hardware under the existing contract while renewal or replacement agreements are in progress. Any such shipments will be deemed made under the terms of the existing contract until the new contract is fully executed, after which any applicable updates, fees, or adjustments will apply.

Shipment Timing

Shipment Variance. Estimated shipment dates are provided for planning purposes only and are not guarantees. Axon may ship hardware before or after the estimated shipment date, and failure to meet an estimated shipment date will not, by itself, constitute a breach, provided Axon uses commercially reasonable efforts to meet estimated shipment dates.



Signature



Date Signed

3/18/2026



